



## SUMMER 2010

### NAPM-Denver Calendar

JULY	AUGUST	SEPTEMBER
<p><b>No Dinner Meeting</b></p> <p><b><u>JULY 24</u></b></p> <p><a href="#">CPSM Exam Review: - Exam Two: Effective Supply Management Performance</a> Renaissance Denver Hotel 8:00 AM</p>	<p><b>No Dinner Meeting</b></p> <p><b><u>AUGUST 17</u></b></p> <p><a href="#">Webinar: "How to Manage International Trade Compliance Risks in a Routed Transaction"</a> 12:00 Noon to 1:00 PM</p>	<p><b><u>SEPTEMBER 23</u></b></p> <p>Dinner Meeting Renaissance Denver Hotel 5:30 (seminars) 6:30 (dinner)</p> <p><b><u>SEPTEMBER 25</u></b></p> <p>CPSM Exam Review – Exam Three: Leadership in Supply Management Renaissance Denver Hotel 8:00 AM</p>

Check the NAPM-Denver web site for more details on calendar events

### ERNIE WATERS AWARD

#### **Dan Marin, C.P.M., A.P.P. Received the Ernie Waters Distinguished Service Award**

*By Rogers Coke, CPSM, C.P.M.*

**Dan Marin, C.P.M., A.P.P.** received the 2010 Ernie Waters Distinguished Service Award at the May 20, 2010 NAPM-Denver dinner meeting. The Ernie Waters Distinguished Service Award is the highest award that the National Association of Purchasing Management-Denver (NAPM-Denver) bestows on a member.

The award is presented to an individual who has:

- Demonstrated leadership, both in the Association and in the purchasing profession
- Provided outstanding service to the Association and to the purchasing profession
- Made contributions for the advancement of purchasing as a profession
- Experienced outstanding success in his or her own position

The 2010 Selection Committee consisted of several previous recipients of the Distinguished Service Award most of who are also past presidents of NAPM-Denver. Members of the

Selection Committee were:

- Sally Erickson, C.P.M. - (1996)
- Ginger Young, C.P.M. - (2006)
- Diana Ocaña, C.P.M. - (2008)
- Susan Kellar, C.P.M. - (2009)
- Rogers Coke, CPSM, C.P.M. - (1981)

Dan was born in Alton, Illinois. He graduated from Alton Senior High School and from Southern Illinois University in Carbondale. He has earned the Accredited Purchasing Practitioner and the Certified Purchasing Manager certifications. Dan's professional career has included working for Blue Cross Blue Shield, Jeppeson and, currently, Cricket, Inc.

Dan joined NAPM – Denver in January, 2000. He has been very active in NAPM-Denver, holding the following positions:

- Past President of NAPM-Denver
- President of NAPM-Denver
- Member of the Board of Directors of NAPM-Denver
- Secretary of NAPM-Denver
- Treasurer of NAPM-Denver

Dan is also active in the Vital Ground Foundation, an organization dedicated to preserving the threatened grizzly bear, other animals, plants, and natural communities through habitat conservation.

Dan is married to Terry and they have a daughter, Dara. His hobbies include custom pen making, gardening and wildlife photography, which is a passion of both Dan and Terry. They are presenting a gallery show August 6<sup>th</sup> which features photographs of eagles, grizzly bears and dolphins. The photographs were taken in British Columbia at Night Inlet. Dan also loves to go camping, kayaking, play tennis and golf.

Congratulations, Dan, on receiving the Ernie Waters Distinguished Service Award.

## **COMMITTEE OF THE MONTH: MARKETING/PUBLIC RELATIONS**

The Marketing/Public Relations Committee develops plans and executes projects to market NAPM-Denver to its targeted audiences. Duties include planning ways to increase the membership totals of NAPM-Denver and developing projects to make NAPM-Denver known to all its targeted audiences.

If you are interested in helping with this committee, or have questions, contact the chair:

Wendy Albrecht, C.P.M.  
Sounds True  
Telephone: (303) 665-3151  
Email: [wendya@soundstrue.com](mailto:wendya@soundstrue.com)

## BUSINESS CONDITIONS SURVEY

*By Rogers Coke, CPSM, C.P.M.*

The local Denver Manufacturing economic index was 57.3 in June. The Denver Manufacturing PMI compares to the Institute for Supply Management's (ISM) PMI of 56.2 percent, a decrease of 3.5 percentage points when compared to May's reading of 59.7 percent. (ISM publishes the national Manufacturing and Non-Manufacturing Surveys).

(As a reminder to our readers, an index below 50 indicates the majority of our respondents reported a decline versus the previous month. The further below 50, the greater the number of respondents reporting a decline. An index over 50 indicates growth, increase, or improvement).

The overall Price Index of the Denver Manufacturing Survey increased in June compared to May. The New Orders Index increased in compared to May with an index of 60.7 in June. The Raw Materials Inventory was 60 and the Finished Goods Inventory Index was 53.9 in June.

June's Employment Index was 56.7. The Availability of Skilled Workers Index was 53.6 and the Availability of Unskilled Workers Index was 53.3 in June.

Supplier performance in our Denver survey improved in every sector.

The local Denver Non-Manufacturing economic index decreased in June with an index of 47.7. This compares to the index of 52.7 in May. The Denver Non-Manufacturing Index compares to the Institute for Supply Management's (ISM) Non-Manufacturing NMI (Non-Manufacturing Index) of 53.8 percent, indicating continued growth in the non-manufacturing sector for the sixth consecutive month, but at a slightly slower rate than in May. ISM's Non-Manufacturing Business Activity Index in June registered 58.1 percent, a decrease of 3 percentage points when compared to the 61.1 percent registered in May.

The overall Price Index of the Denver Non-Manufacturing Survey decreased in June with an index of 44.

The New Orders Index was 28.6 in June. The Raw Materials Inventory was 50 and the Finished Goods Inventory Index was 31.3 in June.

June's Employment Index was 50. The Availability of Skilled Workers Index was 35.7 and the Availability of Unskilled Workers Index was 41.7 in June.

Go to [www.ism.ws/](http://www.ism.ws/) for the complete ISM report. For the complete Denver area surveys, go to the NAPM-Denver website at: [www.napmdenver.org](http://www.napmdenver.org)

## WELCOME NEW MEMBERS

Prashanta Aryal – Sparkfun Electronics  
Sally Boyd – Byers Peak  
Kristina Gulish – Student University of Colorado Denver  
John Hunt – Cricket Communications  
Dave Hunter – DRMD Enterprises  
Aaron Lord  
Madhavan Parthasarathy – Professor University of Colorado Denver  
Richard Reck, C.P.M. – Noble Energy  
Samantha Stegenga – Student University of Colorado Denver  
Tina Yoder – Hewitt Associates

## CONGRATULATIONS TO...

### **New CPSM's**

Jeb Evans, CPSM – TriZetto Group  
Eric Niemann, CPSM – Envirotech Services  
Brian Ross, CPSM – Wanco  
Stephen Scholz, CPSM – Vail Resorts Management Company

### **NEW C.P.M.s**

Michael Bondhus, C.P.M. - Merrick & Company  
Eldon Erb, C.P.M. - Delta Petroleum

### **Re-Certified C.P.M.s**

Peter Cetto, C.P.M. – Sundyne Corp  
Ashley Crawley, C.P.M. – Qwest  
Mark Hampton, C.P.M. – American Blue Ribbon Holdings  
Ginger Young, C.P.M. – ProBuild

## 2010-2011 NAPM-DENVER OFFICERS

<b>President</b>	Jim Branaugh, C.P.M.	Tri-State G&T	(303) 254-3111
<b>Past President</b>	Dorothy Cohen, C.P.M.		(303) 494-0458
<b>President Elect</b>	Kelly Mickelson, C.P.M.	Adams County School District 50	(303) 428-3535
<b>Executive Director</b>	Carol Coke	NAPM-Denver, Inc.	(303) 444-7056
<b>Treasurer</b>	Jo Ann Rose, C.P.M.	Molson Coors Brewing Company	(303) 927-2405
<b>Secretary</b>	Fred Lehn	Raytheon Polar Services	(720) 568-2369
<b>2-Year Director</b>	Bobby Eggleston, C.P.M.	Ball Aerospace	(303) 939-6310
<b>2-Year Director</b>	Debbie Rowe, C.P.M.	Raytheon Polar Services	(720) 568-2220
<b>1-Year Director</b>	Wendy Albrecht, C.P.M.	Sounds True	(303) 665-3151
<b>1-Year Director</b>	Scott Stark	MillerCoors	(303) 277-7062

## 2010-2011 NAPM-DENVER COMMITTEE CHAIRS

<b>Arrangements</b>	Fred Lehn	Raytheon Polar Services	(720) 568-2369
<b>Educational Resources</b>	MP Parthasarathy, PhD	University of Colorado at Denver	(303) 315-8445
<b>Membership</b>	Ginger Young, C.P.M.	ProBuild	(303) 335-1264
<b>Newsletter</b>	Deb Egan, C.P.M.	Qwest Corporation	(303) 707-5588
<b>Pre-Dinner Seminars</b>	Scott Stark	MillerCoors	(303) 277-7062
<b>Presidential Advisory</b>	Sandra Schmitzer, C.P.M.		(303) 447-1438
<b>Professional Development</b>	Susan Kellar, C.P.M.	IHS	(303) 397-2297
<b>Programs</b>	Kelly Mickelson, C.P.M.	Adams County School District 50	(303) 428-3535
<b>Webmaster/Business Survey</b>	Rogers Coke, CPSM, C.P.M.		(303) 444-1924
<b>Public Relations/Marketing</b>	Wendy Albrecht, C.P.M.	Sounds True	(303) 665-3151