

## **DIRECTOR OF PROCUREMENT**

### **The Company:**

A \$1+ billion senior care services company consisting of more than 300 skilled nursing centers, assisted living centers, home health services, rehabilitation therapy, hospice care, temporary staffing, and facility design and purchasing; employees more than 40,000 professionals and provides quality healthcare services to 30,000+ patients daily.

### **Scope of the Job:**

This is an outstanding opportunity for a proven procurement director. This position reports to the Senior Vice President, Procurement located at company headquarters in Fort Smith, Arkansas. You will be responsible for the strategic sourcing of commodities leading supplier selection, category management and review, quality improvement and cost reduction initiatives resulting in positive business outcomes. The commodity categories include pharmacy, facilities, construction and energy management. Spend opportunity management is approximately \$200mm.

Responsibilities will include oversight for strategic sourcing of designated commodities; survey of the market to obtain competitive pricing; negotiation and review of all contracts regarding purchases and services for categories managed, conducting supplier negotiations, and developing working relationships which foster productive business rapport with all vendors and internal clients. You will direct all operational components as they pertain to the above position description and you will participate in the development of the strategic plan for specific categories of spend managed by the procurement department.

### **Candidate Requirements:**

- We seek a professional with a degree in Business or Economics. An MBA or similar graduate degree is highly desirable. C.P.M. certifications would be a plus.
- We seek a seasoned procurement professional with a minimum of 8-10 years experience in supply chain procurement. A background with indirect commodities such as: construction, energy management, and facilities is highly desirable.
- We seek a well-rounded executive with a solid, demonstrable track record of accomplishments in procurement, strategic business development and contract negotiations.
- You must be a results-oriented, take-charge, hands-on, and mature leader. You should be highly professional, an excellent communicator, approachable, skilled at developing relationships, lead through example, possess uncompromising values, be committed to total quality, and passionate about the business.
- For the best fit, you must be a team player who respects individuals and values differences. You must possess unquestionable personal and business integrity that will reflect favorably on the company both internally and externally.

**Compensation:**

A compensation package will be designed to attract outstanding talent and will include a base salary, performance bonus and an attractive benefits package.

**Contact:**

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