

## SEPTEMBER 2009

### DINNER MEETING – SEPTEMBER 17

*by Jim Branaugh, C.P.M.*

#### **Growth And Transformation During Turbulent Times**

**NAPM-Denver proudly welcomes Mr. Ron Schnur back to our podium to share his professional experiences and leadership skills in a discussion of the growth and transformation of WhiteWave Foods.**

**Ronald D. Schnur is currently Vice President - Dairy Supply and Operations for WhiteWave Foods and is responsible for providing strategic, financial and operational leadership for the dairy supply chain and operations team. He also provides direct support for the Horizon Organic Business Unit. Ron previously was Vice President-Procurement and Supplier Management for Sears Holdings Management Corporation. Prior to joining Sears Holdings, he was Vice President-Strategic Sourcing for Coors Brewing Company in Golden, Colorado, where he was responsible for all procurement and supplier management activities.**

**Ron received his bachelor's degree from Indiana University – Bloomington and his MBA from Penn State University. He currently serves on the ISM Board of Directors. He has also served on the board of the National Minority Supplier Development Council, the Penn State MBA Advisory Board, the Conference Board Procurement Council Purchasing Roundtable, and the Denver Hispanic Chamber of Commerce.**

#### **NAPM-Denver Calendar**

##### **September 17**

Dinner Meeting  
Denver Renaissance Hotel  
5:30 (Seminars)  
6:45 (Dinner)

##### **September 24**

Webinar  
Cost/Price Analysis  
12 Noon to 1:00 PM

##### **October 7**

Webinar  
Duty Drawback  
12 Noon to 1:00 PM

##### **October 15**

Dinner Meeting  
Denver Renaissance Hotel  
5:30 (Seminars)  
6:45 (Dinner)

##### **October 23**

NAPM-Denver Fall Seminar  
Six Sigma Lean Process  
Improvement & Change  
Management  
Renaissance Denver Hotel  
8:00-4:30

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### *NAPM-Denver - Celebrating 90 Years (1919-2009)*

*Mission Statement: Provide quality educational and networking opportunities to increase knowledge, ethical standards and foster professional development within the Purchasing and Supply Management Profession.*

## PRE-DINNER SEMINARS

*Arranged by Jo Ann Rose*

**Supplier RFX Panel Discussion - The importance of knowledge transfer to your potential suppliers through efficiency, accuracy and consistency during the RFX process. Presented by: Bob Eggleston, Ball Aerospace, Bob Childs, and Steve Fincher, University of Colorado.**

**Procurement, Trends and Staffing – How They Are Interrelated - Presented by: Joann Wagner, President and CEO of SOS Staffing**

**Past Presidents' Reception Celebrating NAPM-Denver's 90th Anniversary - You are invited to drop by to visit and network**

## WELCOME NEW MEMBERS

**Kenneth Bondurant - ProBuild  
Jim Cramer  
Matthew Fine – Covidien  
Tracy French  
Joseph Henderlong, C.P.M. – Ometrec Inc.  
Janet Jones – Coca-Cola Enterprises  
Keira Kazmerski – XCEL Energy**

**Chae Pak – Miller Coors  
Brian Stafford – DPRA Inc.  
William Stilson – Shaw Power Group  
Margaret Toth  
Melissa Popp – Arcadis  
Danielle Ross – Arcadis**

### Correction:

**The June newsletter listed Nicole Canaday as working for UCAR. She really works for Swisslog. Sorry, Nicole!**

## CONGRATULATIONS TO.....

### New CP5M

**Larry Reeves, CP5M – Source Gas LLC**

### New C.P.M.

**Melanie Cinkle, C.P.M. - Swisslog Translogic  
Paige Farkas, C.P.M. – “available for employment”  
Janice Gottschalk, C.P.M. – Group Publishing  
Randy Nelson, C.P.M. – Swisslog Translogic**

### Lifetime C.P.M.

**Robert Jacoby, C.P.M. – Mercy Housing**

### Re-Certified C.P.M.

**Timothy Farris, C.P.M. - Teletch  
Barbara Stander, C.P.M. – Douglas County Schools**

## **BUSINESS CONDITIONS SURVEY**

*By Rogers Coke, CPSM, C.P.M.*

The local Denver Manufacturing economic index decreased with an index in July of 48. The Production index was 71.4. The Denver Manufacturing PMI compares to the Institute for Supply Management's (ISM) PMI of 48.9 percent, which is 4.1 percentage points higher than the 44.8 percent reported in June. This is the 18th consecutive month of contraction in the manufacturing sector. (ISM publishes the national PMI and the national Manufacturing and Non-Manufacturing Surveys.)

(As a reminder to our readers, an index below 50 indicates the majority of our respondents reported a decline versus the previous month. The further below 50, the greater the number of respondents reporting a decline. An index over 50 indicates growth, increase, or improvement).

The overall Price Index of the Denver Manufacturing Survey was 58.1 in July. Prices increased in the Capital Goods, Raw Materials, Components and Computers sectors and had an index of 50 in the MRO and Services sectors. Lead times increased in July with an index of 51.9. Lead times decreased in the MRO sector, increased in the Components sector and had an index of 50 in the other sectors.

The New Orders Index registered 35.7 in July. The Imports Index registered 50 in July. The Raw Materials Inventory Index and the Finished Goods Inventory Index decreased in July.

July's Employment Index decreased in June. The Availability of Skilled Workers Index registered 50 and the Availability of Unskilled Workers Index decreased in July.

The local Denver Non-Manufacturing economy increased in July with the Denver Non-Manufacturing PMI at 52.8. The Production Index was 62.5. The Denver Non-Manufacturing Index compares to the Institute for Supply Management's (ISM) Non-Manufacturing NMI which registered 46.4 percent, indicating contraction in the non-manufacturing sector at a faster rate compared to June's reading of 47 percent.

The overall Price Index of the Denver Non-Manufacturing Survey registered 47.1 in July. Lead times in our Denver survey decreased in July. The New Orders Index increased with an index of 57.1 in July. The Raw Materials Inventory Index was 50 and the Finished Goods Inventory Index decreased in July with an index of 41.7. The Employment Index decreased with an index of 43.8 in July

Go to [www.ism.ws/](http://www.ism.ws/) for the complete ISM report. For the complete Denver area surveys, go to the NAPM- Denver website at: [www.napmdenver.org](http://www.napmdenver.org)

## COMMITTEE OF THE MONTH

The **Pre-Dinner Seminars Committee** plans and facilitates the seminars that start at 5:30 p.m. before each dinner meeting. Duties include contacting presenters, making arrangements including audio-visual requirements, and facilitating meetings. If you are interested in helping with this committee, or have questions, contact the Chair:

Jo Ann Rose  
 Molson Coors Brewing Co  
 Tele: 303 927-2405  
 Email: [joann.rose@molsoncoors.com](mailto:joann.rose@molsoncoors.com)

### 2009-2010 NAPM-Denver Officers

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### 2009-2010 NAPM-Denver Committee Chairs

<b>Arrangements</b>	Jim Branaugh, C.P.M.	Tri-State G&T	(303) 254-3111
<b>Educational Resources</b>	Open		
<b>Membership</b>	Ben Carr, C.P.M.		
<b>Newsletter</b>	Deb Egan	Qwest Corporation	(303) 707-5588
<b>Pre-Dinner Seminars</b>	Jo Ann Rose	Molson Coors Brewing Co.	(303) 927-2405
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<b>Webmaster/Business Survey</b>	Rogers Coke, CPSM, C.P.M.		(303) 444-1924
<b>Marketing</b>	Kha Le		(303) 881-8756

**Please recycle or pass along to a potential new member.**



*NAPM-Denver publishes Purchasing Buylines monthly. Copies are mailed free to all active NAPM-Denver members. All items for publication must be submitted to the editor no later than the first Thursday of each month for publication in the following month. The newsletter staff reserves the right to edit copy for length and content. Contact Deb Egan at (303) 707-5588 or fax to (303)-391-1860. For business information about NAPM-Denver, Inc. call Carol Coke, Executive Director at (303) 444-7056.*