

**OCTOBER 2009**

**DINNER SPEAKER**

**Evan Goulding Presents:**

**“Did Gordon Gecko Get It Right?”**

*Arranged by Jim Branaugh, C.P.M.*

Theater audiences clapped and cheered when Gordon Gecko (Michael Douglas) delivered his now-famous soliloquy, “Greed is Good” in the movie *Wall Street*. Since then, greed has manifested itself in many ways that might not have been so good. Ken Lay, Bernie Madoff, and Joe Nacchio are names that immediately bring to mind excesses that have led to disastrous results in America’s world of business and finance. In a world of ponzi schemes, corporate fraud and executive compensation beyond the realm of the common imagination, we are challenged to understand what went wrong that would cause people to act in a manner so at odds with traditional American values. Evan Goulding will probe these issues and take us back to the roots of the character that made this country great.

Evan Goulding was appointed Executive Director of the Special District Association of Colorado in November 1991. A practicing attorney and professional lobbyist, he has held a number of private and public positions including Commissioner of Agriculture under Governor Dick Lamm, General Counsel for the National Cattlemen’s Association, Arvada City Attorney, and Deputy District Attorney in Los Angeles County, California. Goulding was raised on a ranch in Eastern Idaho, and graduated from Ricks College and Brigham Young University. While attending Ricks College, Evan won the National Intercollegiate Rodeo Association championship in calf roping, and was a professional rodeo competitor until just recently.

Use the enclosed form to reserve your seat for the **October 15** Dinner Meeting.

**NAPM-Denver  
Calendar**

**October 7**

Webinar  
Duty Drawback  
12 Noon to 1:00 PM

**October 15**

Dinner Meeting  
Denver Renaissance Hotel  
5:30 (Seminars)  
6:45 (Dinner)

**October 23**

NAPM-Denver Fall Seminar  
Six Sigma Lean Process  
Improvement & Change  
Management  
Renaissance Denver Hotel  
8:00-4:30

**November 5**

Webinar  
Supply Chain Financing  
12:00 noon to 1:00 PM

**November 19**

Dinner Meeting  
Denver Renaissance Hotel  
5:30 (Seminars)  
6:45 (Dinner)



***NAPM-Denver - Celebrating 90 Years (1919-2009)***

***Mission Statement:** Provide quality educational and networking opportunities to increase knowledge, ethical standards and foster professional development within the Purchasing and Supply Management Profession.*

## PRE-DINNER SEMINARS

*Arranged by Jo Ann Rose*

**Supplier Performance** – Monitoring Supplier Performance, Presented by: Dee West

**Change Management** – The People Side of Change Management, Presented by: Gary Vansuch

**CPSM Review** - Presented by: Rogers Coke, CPSM, C.P.M., Diane Brown, C.P.M and Sue Kellar, C.P.M., IHS

## WELCOME NEW MEMBERS

Candace Brown - IHS  
Angela Holloway

## CONGRATULATIONS TO.....

### **Lifetime C.P.M.**

Susan Chesnut, C.P.M. – Hunter Douglas

Sharon Gilpatrick, C.P. M. – Polycom, Inc

Jonathan Lewis, C.P.M. – Inverness Medical

Margaret Toth, C.P.M.

### **Re-Certified C.P.M.**

Mathew Cardamon, C.P.M. – LaFarge North America

James Colden, C.P.M. – Reliance Globalcom Services

## JOIN THE NAPM-DENVER BUSINESS SURVEY COMMITTEE

NAPM-Denver, in cooperation with the University of Colorado at Denver, publishes a Denver area Manufacturing Business Survey and a Denver area Non-Manufacturing Business Survey.

NAPM-Denver needs members willing to respond to each of the surveys. The survey questions ask respondents various questions to ascertain the condition of the manufacturing and non-manufacturing economies in the Denver area. The surveys are similar to the [Institute for Supply Management's \(ISM\) Report on Business](#) for both manufacturing and non-manufacturing.

Please contact Dr. M.P. Parthasarathy of the University of Colorado at Denver College of Business at email: [Madhavan.Parthasarathy@cudenver.edu](mailto:Madhavan.Parthasarathy@cudenver.edu) or telephone: 303-556-5849 to join the survey respondents or for more information. NAPM-Denver needs a large respondent group to make the surveys valid.

## BUSINESS CONDITIONS SURVEY

*By Rogers Coke, CPSM, C.P.M.*

The local Denver manufacturing economic index decreased at a faster rate in August with an index of 35.5. July's index was 48. The Production index of 31.3 compares to July's index of 71.4. The Denver Manufacturing PMI compares to the Institute for Supply Management's (ISM) PMI of 52.9 percent, which is 4 percentage points higher than the 48.9 percent reported in July. This is the highest reading since June 2007, when the index also registered 52.9 percent. (ISM publishes the national PMI).

(As a reminder to our readers, an index below 50 indicates the majority of our respondents reported a decline versus the previous month. The further below 50, the greater the number of respondents reporting a decline. An index over 50 indicates growth, increase, or improvement).

The overall Price Index of the Denver Manufacturing Survey was 49.8 in August compared to July's index of 58.1. Prices increased in the Components sector, decreased in the Computers and Services sectors and remained unchanged in the MRO, Capital Goods and Raw Materials sectors. Lead times increased in August at a faster rate than July. Lead times decreased in the MRO sector, increased in the Capital Goods, Raw Materials and Services sectors and remained unchanged in the Components and Computers sectors.

The New Orders Index decreased in August at a faster rate than in July. The Imports Index remained unchanged. The Raw Materials Inventory Index and the Finished Goods Inventory Index decreased at slightly slower rates in August compared to July.

August' Employment Index decreased at a slower rate than in July. The Availability of Skilled Workers Index remained unchanged and the Availability of Unskilled Workers Index decreased at a slightly faster rate in August.

Supplier performance in our Denver survey remained unchanged in the MRO, Capital Goods, Services and Computers sectors and worsened in the Raw Materials and Components sectors.

The NAPM-Denver Non-Manufacturing Report was not available for August 2009.

Go to [www.ism.ws/](http://www.ism.ws/) for the complete ISM report. For the complete Denver area survey, go to the NAPM-Denver website at: [www.napmdenver.org](http://www.napmdenver.org)

## GOING ELECTRONIC

Wonder why you didn't get your NAPM-Denver yearly calendar of events this year? Well, we are going electronic. The calendar is now online at <http://www.napmdenver.org/calendar.html>. We will also be discontinuing mail delivery of the Newsletter in the near future. You will still be able to find it online at <http://www.napmdenver.org/newsletter.pdf>.

Saving money and saving trees!

## COMMITTEE OF THE MONTH

**The Membership Committee** recruits new members, manages check-in of members and guests at the dinner meetings, and conducts orientation meetings for new members. Duties include receiving applications for membership, giving NAPM-Denver information to prospective members, answering questions about NAPM-Denver, verifying qualifications for membership, and submitting new members to the NAPM-Denver Board of Directors for approval.

Duties also include staffing the check-in table at dinner meetings and arranging and hosting the new member orientation classes.

If you are interested in helping with this committee, or have questions, contact Carol Coke at (303) 444-7056 or [carol@napmdenver.org](mailto:carol@napmdenver.org)"

## 2009-2010 NAPM-DENVER OFFICERS

<b>President</b>	Dorothy Cohen, C.P.M.		(303) 494-0458
<b>Past President</b>	Dan Marin, C.P.M.		
<b>President Elect</b>	Jim Branaugh, C.P.M.	Tri-State G&T	(303) 254-3111
<b>Executive Director</b>	Carol Coke	NAPM-Denver, Inc.	(303) 444-7056
<b>Treasurer</b>	Kelly Mickelson, C.P.M.	Adams County School District 50	(303) 428-3535
<b>Secretary</b>	Jo Ann Rose	Molson Coors Brewing Company	(303) 927-2405
<b>2-Year Director</b>	Bobby Eggleston, C.P.M.	Ball Aerospace	(303) 939-6310
<b>2-Year Director</b>	Sandra Schmitzer, C.P.M.		(303) 447-1438
<b>1-Year Director</b>	Wendy Albrecht, C.P.M.	Sounds True	(303) 665-3151
<b>1-Year Director</b>	Fred Lehn	Raytheon Polar Services	(720) 568-2369

## 2009-2010 NAPM-DENVER COMMITTEE CHAIRS

<b>Arrangements</b>	Jim Branaugh, C.P.M.	Tri-State G&T	(303) 254-3111
<b>Educational Resources</b>	John Hiatt, CPSM, C.P.M.	Group Publishing	
<b>Membership</b>	Ben Carr, C.P.M.		
<b>Newsletter</b>	Deb Egan	Qwest Corporation	(303) 707-5588
<b>Pre-Dinner Seminars</b>	Jo Ann Rose	Molson Coors Brewing Co.	(303) 927-2405
<b>Presidential Advisory</b>	Sandra Schmitzer, C.P.M.		(303) 447-1438
<b>Professional Development</b>	Doug Henninger, C.P.M.	Denver Water	(303) 628-6769
<b>Programs</b>	Jim Branaugh, C.P.M.	Tri-State G&T	(303) 254-3111
<b>Webmaster/Business Survey</b>	Rogers Coke, CPSM, C.P.M.		(303) 444-1924
<b>Marketing</b>	Kha Le	Webslinger, LLC	(303) 881-8756

**Please recycle or pass along to a potential new member.**



*NAPM-Denver publishes Purchasing Buylines monthly. Copies are mailed free to all active NAPM-Denver members. All items for publication must be submitted to the editor no later than the first Thursday of each month for publication in the following month. The newsletter staff reserves the right to edit copy for length and content. Contact Deb Egan at (303) 707-5588 or fax to (303)-391-1860. For business information about NAPM-Denver, Inc. call Carol Coke, Executive Director at (303) 444-7056.*