

## November 2008

### DINNER SPEAKER NOVEMBER 20

#### Back to the Future with SOX

Major companies professing financial health days before going insolvent . . . haven't we heard this before? Companies under investigation: wasn't Sarbanes-Oxley supposed to prevent this? At the same time, there is a national dialogue between information technology companies and States about contract terms and conditions and sensitivity arising out of the internal controls emphasis spawned by SOX. Richard Pennington will discuss current SOX developments and how they are relevant to you.

**Richard Pennington** is a lifetime C.P.M. and serves Of Counsel to the Denver Government Contracts Practice Group of McKenna Long & Aldridge LLP. His law practice focuses on helping companies succeed in the federal, state and local procurement environments. Richard previously served as the Colorado state purchasing director and later as director of the Division of Finance and Procurement for the Colorado Department of Personnel & Administration. Richard is a retired Air Force colonel who began his Air Force career as a B-52 pilot and ended it as a judge advocate, focusing on government contract law. In 2008, Richard was granted lifetime certification as a Certified Public Procurement Officer (CPPO), extended lifetime membership in the National Association of State Procurement Officials and invited to be a Fellow of the American Bar Foundation. Richard graduated from the United States Air Force Academy with a B.S. degree in engineering mechanics, received his law degree from the University of Denver, and has an LL.M. degree in government procurement law from The George Washington University.

### NAPM-Denver Calendar

#### November 15

C.P.M. Exam Review  
*Module 4: Management*  
8:30 a.m.  
Front Range Comm. College

#### November 15

CPSM Bridge Exam Review  
Session  
8:30 a.m.  
Front Range Comm. College

#### November 20

Dinner Meeting  
Renaissance Denver Hotel  
5:30 - Pre-Dinner Seminars  
6:45 - Dinner

#### December

**No Dinner Meeting**

#### January 15, 2009

Dinner Meeting  
Renaissance Denver Hotel  
5:30 - Pre-Dinner Seminars  
6:45 - Dinner

#### January 17

C.P.M. Exam Review  
*Module 1: The Purchasing  
Process*  
8:30 a.m.  
Front Range Comm. College

#### January 30

NAPM-Denver Seminar  
*Managing and Mitigating  
Business and Personal Legal  
Risks for Purchasing & Other  
Professionals*  
8:00 a.m.  
Renaissance Denver Hotel

**2008-2009  
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## PRE-DINNER SEMINARS

- **IT Sourcing:** Functional knowledge, relationships, and third party resellers – how they affect your success in sourcing software.
- **Sourcing Benefits:** For businesses large and small, a leader in group benefits and health care planning, will communicate sourcing and management of all health and welfare programs.
- **Purchasing Best Practices/101:** Improve your performance and the performance of your purchasing department.



## COMMITTEE OF THE MONTH

- The **Professional Development Committee** manages the one and two-day seminars that are given each year by NAPM-Denver. This includes contracting for speakers and obtaining a local facility to host the seminars. The committee arranges to host Institute for Supply Management (ISM) Satellite Seminars.

The Committee promotes the Certified Purchasing Manager (C.P.M.) and Certified Professional in Supply Management (CPSM) professional credentials programs by providing information at the check-in table at monthly dinner meetings and arranging for C.P.M. and CPSM Exam Reviews.

- If you are interested in helping with this committee, or have questions, please contact the chair:

Doug Henninger, C.P.M.  
Denver Water Board  
Tele: 303 628-6769  
Email: [douglas.henninger@denverwater.org](mailto:douglas.henninger@denverwater.org)



# BUSINESS CONDITIONS SURVEY

By Rogers Coke, C.P.M.

The Business Conditions Survey was not available at press time.



## DID YOU KNOW?

### Last Chance to Register for C.P.M.

Make your plans now to register for your C.P.M. Exams before the final registration deadline on December 31, 2008. For more information, visit the Professional Credentials section of the ISM Web site or e-mail [certification@ism.ws](mailto:certification@ism.ws).

### Quantities Limited on C.P.M. Study Materials

Don't wait to order your C.P.M. study materials. Many items are available while supplies last and are limited in quantities. For more information, go to the ISM website at: [How to Get Started on Your C.P.M. Designation](#)



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#### Pre-Dinner Seminars

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(303) 956-2424

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(303) 447-1438

#### Professional Development

Doug Henninger, C.P.M.  
Denver Water  
(303) 628-6769

#### Programs

Dorothy Cohen, C.P.M.  
(303) 494-0458

#### Webmaster/Business Survey

Rogers Coke, C.P.M.  
(303) 444-1924

#### Marketing

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Contact the editor, Deb  
Egan at (303) 707-5588  
or fax at 303-391-1860.  
For business information  
about NAPM-Denver,  
Inc. call Carol Coke,  
Executive Director at  
(303) 444-7056.



## WELCOME NEW MEMBERS

**Nikolas Foster**  
**Dan Hendrickson**  
**Heather Levan** – Colomer USA  
**Mary Pauli** - AeroGrow International  
**Kimberly Redd** – Denver Public Library  
**Brian Ross** – Wanco, Inc



## CONGRATULATIONS TO.....

### RE-CERTIFIED C.P.M.

**Steve Fincher**, C.P.M. – University of Colorado  
**Susan Hyatt**, C.P.M. – City of Grand Junction  
**Gioi Miller**, C.P.M. – Arrow Electronics

### NEW C.P.M.

**Howard Bruner**, C.P.M. – United States Postal Service





## 2008 C.P.M. Exam Review Sessions

### Module 4: Management.....November 15, 2008

If you are planning to take the C.P.M. exams and are experiencing the “**exam anxiety**” or “**test trauma**”, this seminar will help you better prepare to successfully take the exams. It is designed to augment and focus your studies with detailed discussion of what the exams are all about and how they differ from any other types of exams you may have taken. The review covers the specific topics in each module, as well as study and test taking tips. You have the opportunity to take simulated exams, diagnose your strengths & weaknesses, and discuss the rationale behind the “most right” answer with other purchasing professionals. Classes will be offered in rotation every two months.

**It is strongly recommended that you purchase the C.P.M. Study Guide.**

8:30 AM to 4:30 PM  
Front Range Community College  
112<sup>th</sup> and Federal  
Westminster CO

(Map & detailed directions provided prior to class.)

Conducted for NAPM-Denver by Sandra M. Schmitzer, C.P.M., A.P.P.

Attendees can receive 7 hours education credit toward C.P.M. or A.P.P. recertification/reaccreditation for each session.

**\$150 for one or \$275 for two or \$450 for all FOUR...**

**Registration Fees for non-members: \$200 per session**

**Note: You must register by December 31, 2008, in order to test in 2009.**

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### **REGISTRATION FORM**

Send this form with accompanying check made payable to NAPM-Denver, Inc. to:

NAPM-Denver, Inc.  
Attn: Carol Coke  
3525 Copper Street  
Boulder CO 80304  
303-444-7056

Name: \_\_\_\_\_

Company: \_\_\_\_\_ e-mail: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ fax: \_\_\_\_\_

Sessions for which you are registering: 4 \_\_\_\_\_

## **CPSM BRIDGE EXAM REVIEW**

### **SATURDAY, NOVEMBER 15, 2008**

The Certified Professional in Supply Management (CPSM) is the Institute for Supply Management (ISM)'s newest certification standard. The CPSM will be relevant internationally and reflect the expanded knowledge, skills and abilities needed to be a successful supply management professional.

Current C.P.M.s (who hold a bachelor's degree from a regionally accredited institution) can take the Bridge Exam to attain the CPSM. The Bridge is a single exam covering contemporary subject matter and material not covered in the current C.P.M. Exam, but found within the content of the three CPSM exams. The Bridge Exam will be available to test through the end of 2014. **You must be a current C.P.M. to register for the Bridge Exam.**

The Bridge Exam will cover the following areas: Contracting/Negotiations, Cost/Finance, International Social Responsibility, Sourcing, Supplier Relationship Management, Forecasting, Logistics, Materials & Inventory Management, Organization/Department Assessment, Planning, Product Development, Project Management, Quality, Leadership, Risk and Compliance and Strategic Sourcing.

This CPSM Bridge Exam Review class will help prepare you to take the Bridge Exam by providing helpful study tips, CPSM Bridge Exam content overview and exercises including questions similar in format to ones on the actual test.

**It is strongly recommended that you purchase the CPSM Study Guide.**

8:30 AM to 4:30 PM  
Front Range Community College  
112<sup>th</sup> and Federal  
Westminster CO  
(Map & detailed directions provided prior to class.)

**Conducted for NAPM-Denver by Susan Kellar, C.P.M. and Rogers Coke, C.P.M.**

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### **REGISTRATION FORM**

Name: \_\_\_\_\_  Member      \$ 150.00  
Company: \_\_\_\_\_  Non-Member      \$ 200.00  
Address: \_\_\_\_\_  
City, State, Zip Code: \_\_\_\_\_  
Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-Mail: \_\_\_\_\_  
Credit Card Type: \_\_\_\_\_ Credit Card #: \_\_\_\_\_ Exp: \_\_\_\_\_

**Call Carol Coke** at 303-444-7056 to register. **Call Doug Henninger**, C.P.M., at 303-628-6769 for further details on the course and other information. **Mail payment** to: NAPM-Denver, 3525 Copper Street, Boulder, CO 80304