

“LET YOUR MILLIONAIRE OUT®”

David Koons, founder and CEO of CoreFX Training, a professional development company, presented, “Let Your Millionaire Out®”, at the NAPM-Denver dinner meeting, October 16, 2008.

David’s main points were:

- You have the ability to choose what you do. You just don’t have to do it. Of course, along with the ability to choose come the consequences of your particular choices. “It’s my choice” should be your thought, rather than “I have to do it”.
- There are two kinds of leadership, external and internal.
 - External is leading people.
 - Internal is leading you.
- To achieve success in leadership, a person must have four characteristics:
 - Passion for the things you want to accomplish. This is versus an obligation that you have to do something.
 - Power – the ability to act.
 - Profit – there must be a benefit for you in doing the thing you want to achieve.
 - Vision – A person must have the ability to see the big picture.
- There are three ingredients to lasting change:
 - Passion - you have to want to make the change.
 - Purge – you have to replace the bad thoughts you say to yourself and others with good thoughts about yourself and others.
 - Proceed – surround yourself with an ongoing support system to continue to change
- The way to deal with “naysayers” who might discourage you from changing is to tell them what you have done, not what you are going to do.

To learn more and get the free First Level of the LET YOUR MILLIONAIRE OUT® SUCCESS SYSTEM, go to <http://www.letyourmillionaireout.com/>