



PURCHASING BUYLINE JUNE 2009 NEWSLETTER

NO DINNER MEETING

SUSAN E. KELLAR, C.P.M., PRESENTED THE ERNIE WATERS DISTINGUISHED SERVICE AWARD

By Rogers Coke, CPSM, C.P.M.

Susan E. Kellar, C.P.M., received the 2009 Ernie Waters Distinguished Service Award at the May 21, 2009 NAPM-Denver dinner meeting. The Ernie Waters Distinguished Service Award is the highest award that the National Association of Purchasing Management-Denver (NAPM-Denver) bestows on a member.

The award is presented to an individual who has:

Demonstrated leadership, both in the Association and in the purchasing profession;
Provided outstanding service to the Association and to the purchasing profession;
Made contributions for the advancement of purchasing as a profession;
Experienced outstanding success in his or her own position.

Sue was born in Kenosha, Wisconsin and graduated from Salem Central High School. She has earned the Lifetime Certified Purchasing Manager certification. Currently, Sue is employed by IHS.

Her professional career has included working for the following companies:

NER Data Products
Eagle Claw
OppenheimerFunds

Sue joined NAPM – Denver in August, 1995 and has been very active in NAPM-Denver, holding the following positions:

Past President
Past Program Chair
Member of the Board of Directors
Past Secretary
Past Treasurer
Past Member of the Pre-Dinners Seminar Committee
Presenter and Facilitator of Pre-Dinner Seminars

NAPM-DENVER CALENDAR

JUNE

No Dinner Meeting

JUNE 18

Webinar
RFX's
12 Noon to 1:00 PM

JULY 11

C.P.M. Exam Review
Module 4: Management
8:30 a.m.
Holiday Inn Express
I-70 and Kipling

JULY

No Dinner Meeting

AUGUST

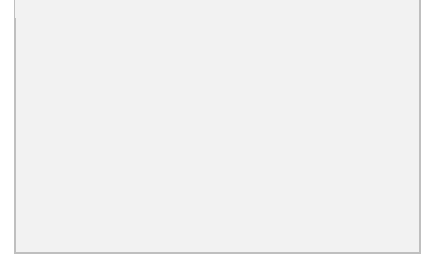
No Dinner Meeting



Presenter of the CPSM Bridge Review course

Sue is married to Kevin. She has a daughter, Kelli and son, Nick and a granddaughter Addison.

Congratulations, Sue, on receiving the Ernie Waters Distinguished Service Award.



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303 494-0458

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Company
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BUSINESS CONDITIONS SURVEY

By Rogers Coke, CPSM, C.P.M.

The local Denver Manufacturing economic index decreased at a faster rate in April with an index of 28.5. March's index was 38.7. The Production index decreased in April at a faster rate with an index of 29.2. The Denver Manufacturing PMI compares to the Institute for Supply Management's (ISM) PMI of 40.1 percent, which is 3.8 percentage points higher than the 36.3 percent reported in March. This is the 15th consecutive month of contraction in the manufacturing sector. (ISM publishes the national Manufacturing and Non-Manufacturing Surveys).

(As a reminder to our readers, an index below 50 indicates the majority of our respondents reported a decline versus the previous month. The further below 50, the greater the number of respondents reporting a decline. An index over 50 indicates growth, increase, or improvement).

The overall Price Index of the Denver Manufacturing Survey decreased in April at a slightly faster rate with an index of 44.5. Lead times decreased in April at a slower rate than in March. The New Orders Index decreased in April at a faster rate than in March. The Imports Index decreased in April at a slower rate. The Raw Materials Inventory Index and the Finished Goods Inventory Index decreased at a faster rate in April compared to March.

April's Employment Index decreased at a faster rate than in March. The Availability of Skilled Workers Index and the Availability of Unskilled Workers Index both increased in April.

The local Denver Non-Manufacturing economy decreased at a faster rate in April with the Denver Non-Manufacturing PMI at 39.8. The Production Index decreased at a slower rate in April with an index of 46.2.

The Denver Non-Manufacturing Index compares to the Institute for Supply Management's (ISM) Non-Manufacturing NMI which registered 43.7 percent,

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Sandra Schmitzer, C.P.M.
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1-YEAR DIRECTOR

Wendy Albrecht, C.P.M.
Sounds True
(303) 665-5292

1-YEAR DIRECTOR

Fred Lehn
Raytheon Polar Services
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indicating contraction in the non-manufacturing sector at a slower rate compared to March's reading of 40.8 percent. The ISM Non-Manufacturing Business Activity Index registered 45.2 percent, an increase of 1.1 percentage points when compared to the 44.1 percent registered in March.

The overall Price Index of the Denver Non-Manufacturing Survey decreased in April at a faster rate. Lead times in our Denver survey decreased in April. Lead times decreased in all sectors. The New Orders Index decreased at a faster rate in April. The Raw Materials Inventory Index increased and the Finished Goods Inventory Index decreased in April. The Employment Index decreased at a faster rate in April.

Go to www.ism.ws/ for the complete ISM report. For the complete Denver area surveys, go to the NAPM-Denver website at: www.napmdenver.org

COMMITTEE OF THE MONTH

THE PROFESSIONAL DEVELOPMENT COMMITTEE

The Professional Development Committee manages the one and two-day seminars that are given each year by NAPM-Denver. This includes contracting for speakers and obtaining a local facility to host the seminars. The committee also arranges to host Institute for Supply Management (ISM) Satellite Seminars.

The Committee promotes the Certified Professional in Supply Management (CPSM) and Certified Purchasing Manager (C.P.M.) certification programs by providing information at the check-in table at monthly dinner meetings.

If you are interested in helping with this committee, or have questions, contact the chair:

Doug Henninger, C.P.M.
Denver Water Board
Tele: 303 628-6769
Email: douglas.henninger@denverwater.org

DID YOU KNOW...

The State of Colorado has honored NAPM-Denver's 90th anniversary with a proclamation which reads, "Founded in 1919, the National Association of Purchasing Management-Denver's mission is to provide quality educational and networking opportunities to increase knowledge, ethical standards and foster professional development within the Purchasing and Supply Management Profession. The members of the Colorado House of Representatives are proud to honor the National Association of Purchasing Management-Denver on its 90th Anniversary." The proclamation is signed by Terrance D. Carroll, Speaker of the House of Representatives.

2009-2010 COMMITTEE CHAIRS

ARRANGEMENTS

Jim Branaugh, C.P.M.
Tri-State G&T
(303) 254-3111

MEMBERSHIP

Ben Carr, C.P.M.

NEWSLETTER

Deborah Egan, C.P.M.
Qwest Communications
(303) 707-5588

PRE-DINNER SEMINARS

Jo Ann Rose
Molson Coors Brewing
Company
(303) 927-2405

PRESIDENTIAL ADVISORY

Sandra Schmitzer, C.P.M.
(303) 447-1438

PROFESSIONAL DEVELOPMENT

Doug Henninger, C.P.M.
Denver Water
(303) 628-6769

PROGRAMS

Jim Branaugh, C.P.M.
Tri-State G&T

WELCOME NEW MEMBERS

Jane Callahan – UCAR
Nicole Canaday – UCAR
Christy Coffman – XCEL
Gayle Criswell – XCEL
William Hammel – UCAR
Kristin Jones – Newmont Mining Corp
Debra Martinez-DeRock - XCEL
Stephanie McKeehan – UCAR
Alison Propes – UCAR
Amy Smith – UCAR
Dave Bowers – Swisslog
Cheryl Loyd – Swisslog
Elaine Martinez – Rentech
Janice McAnulty – Covidien
Eve Nava - XCEL
Greg Schilling – First National Bank of Fort Collins
Cliff Singerman – XCEL
H. Phil Thomas – XCEL
Michael Waterman

CONGRATULATIONS TO...

NEW CPSM

John Gundersen, C.P.M. , CPSM

RECERTIFIED C.P.M.'S

Lori Spiker, C.P.M. – Qwest

Cheryl Zesbaugh, C.P.M. – Western Union

**NAPM-Denver
celebrating 90 Years**

(303) 254-3111

WEBMASTER/BUSINESS SURVEYS

Rogers Coke, C.P.M.
(303) 444-1924

MARKETING

Kha Le
(303) 881-8756

PLEASE RECYCLE OR PASS ALONG TO A POTENTIAL NEW MEMBER

NAPM-Denver publishes Purchasing Buyline monthly. Copies are mailed free to all active NAPM-Denver members. All items for publication must be submitted to the editor no later than the first Thursday of each month for publication in the following month. The newsletter staff reserves the right to edit copy for length and content.

Contact the editor, Deb Egan at (303) 707-5588 or fax at 303-391-1860.

For business information about NAPM-Denver, Inc. call Carol Coke, Executive Director at (303) 444-7056.

2009 C.P.M. Exam Review Sessions

Module 4: Management July 11, 2009

If you are planning to take the C.P.M. exams and are experiencing the “**exam anxiety**” or “**test trauma**”, this seminar will help you better prepare to successfully take the exams. It is designed to augment and focus your studies with detailed discussion of what the exams are all about and how they differ from any other types of exams you may have taken. The review covers the specific topics in each module, as well as study and test taking tips. You have the opportunity to take simulated exams, diagnose your strengths & weaknesses, and discuss the rationale behind the “most right” answer with other purchasing professionals. Classes will be offered in rotation every two months.

It is strongly recommended that you purchase the C.P.M. Study Guide.

8:30 AM to 4:30 PM
Holiday Inn Express
I 70 and Kipling
Wheat Ridge CO
(Map & detailed directions provided prior to class.)

Conducted for NAPM-Denver by Sandra M. Schmitzer, C.P.M., A.P.P.

Attendees can receive 7 hours education credit toward CPSM, C.P.M. or A.P.P. recertification/reaccreditation for each session.

Registration Fee for members: \$150
Registration Fee for non-members: \$200

REGISTRATION FORM

Name: _____

Company: _____ e-mail: _____

Address: _____

City, State, Zip: _____

Phone: _____ fax: _____

Credit Card #: _____ Exp. Date: _____

Send Registration and Payment to: NAPM-DENVER, 3525 Copper Street, Boulder, CO 80304 or Fax to: 303-444-7056.
Questions: e-mail: carol@NAPMDENVER.org