

FEBRUARY 2011

NAPM-DENVER CALENDAR				
<p style="text-align: center;"><u>February 17</u></p> <p style="text-align: center;"><u>Satellite Seminar - Rails, Roads, Water and Air: Logistics, Inventory and Distribution</u> Renaissance Denver Hotel 1:00 – 5:15</p>	<p style="text-align: center;"><u>February 17</u></p> <p style="text-align: center;">Dinner Meeting Renaissance Denver Hotel 5:30 (Seminars) 6:45 (Dinner) <u>Dinner Reservation Form</u></p>	<p style="text-align: center;"><u>March 5</u></p> <p style="text-align: center;"><u>CPSM Review Exam 3: Leadership in Supply Management</u> Renaissance Denver Hotel 8:00 – 5:00</p>	<p style="text-align: center;"><u>March 17</u></p> <p style="text-align: center;">Dinner Meeting Renaissance Denver Hotel 5:30 (Seminars) 6:45 (Dinner)</p>	<p style="text-align: center;"><u>March 18</u></p> <p style="text-align: center;"><u>NAPM-Denver Winter Seminar: Advanced Negotiations</u> Renaissance Denver Hotel 8:30 – 4:30</p>
<p style="text-align: center;"><u>April 8</u></p> <p style="text-align: center;"><u>NAPM-Denver Spring Seminar: Fundamentals of Purchasing</u>, Renaissance Denver Hotel, 8:00 – 4:30</p>	<p style="text-align: center;"><u>April 21</u></p> <p style="text-align: center;">Dinner Meeting Renaissance Denver Hotel 5:30 (Seminars) 6:45 (Dinner)</p>	<p style="text-align: center;"><u>May 15-18</u></p> <p style="text-align: center;"><u>ISM International Supply Management Conference and Educational Exhibit</u> - Orlando, FL</p>	<p style="text-align: center;"><u>May 19</u></p> <p style="text-align: center;">Dinner Meeting Renaissance Denver Hotel 5:30 (Seminars) 6:45 (Dinner)</p>	

DINNER MEETING – FEBRUARY 17

Basel Action Network and the e-Steward Certification Program for Electronic Waste Recycling and Asset Management Solutions

Twenty-seven states currently have electronic waste legislation or e-waste landfill bans. This has led to the exponential growth of the electronics recycling industry. Over the last several years *60 Minutes*, *NPR*, *Frontline*, the *New York Times* and countless other publications have raised concerns over the proper recycling of electronic waste, and the issue of U.S.-generated waste being exported to developing countries. Fortunately, leaders within the industry have now developed independently audited certifications to assure best practices, environmental compliance, and export standards within the industry. This presentation will discuss the industry, best practices, and the Basel Action Network's e-Steward Certification. In addition, we will discuss the e-Steward Enterprise Program, which highlights businesses that are committed to the highest standards for managing their IT assets and recycling their electronic waste.

Matt McLaughlin is the Regional Sales Director for Electronic Recyclers International based out of Denver. ERI is the largest volume e-Steward recycling company in the world, processing over 140 million pounds of electronic waste per year. Matt has worked for e-Steward recycling companies for 5 years and joined ERI in March of 2010. Matt focuses on helping businesses, technology manufacturers, municipalities, school districts and universities assess and solve their IT asset management and recycling needs. He is well versed in the e-waste legislation landscape throughout the United States to assure that all clients are in compliance with the various regulations. Prior to his recycling career Matt held Product Marketing and Business Development positions with EarthLink and MindSpring. He is a member of the Colorado Association for Recycling, working on the Colorado E-waste Legislation Task

Force and the Product Stewardship Council. In addition, Matt is an active member of CORE, (Connected Organizations for a Responsible Economy) and the Colorado Alliance for Sustainability. Matt holds a BA in English from the University of Georgia as well as certifications in Sales Management and Product Marketing from the American Management Association.

Make your reservation at:

<http://www.napmdenver.org/DinnerReservationForm.html>.

PRE-DINNER SEMINARS (5:30 P.M.)

Oil: A Finite Resource - Supply chains don't run on oil - or do they? Bob Forshay, Transformance Advisors, Inc., Speaker

CPSM Review – Valuable tips for the CPSM exam, Rogers Coke, CPSM, C.P.M., Speaker

BUSINESS CONDITIONS SURVEY

By Rogers Coke, CPSM, C.P.M.

The local Denver manufacturing economic index increased slower with an index of 60.8 in December. This compares to November's increase of 66.7. The Production index was 60, a slower increase than November's 70 rate. The Denver Manufacturing PMI compares to the Institute for Supply Management's (ISM) PMI of 57 percent, an increase of 0.4 percentage point when compared to November's reading of 56.6 percent. (ISM publishes the national PMI).

(As a reminder to our readers, an index below 50 indicates the majority of our respondents reported a decline versus the previous month. The further below 50, the greater the number of respondents reporting a decline. An index over 50 indicates growth, increase, or improvement).

The overall Price Index of the Denver Manufacturing Survey increased slower with an index of 50 in December. Prices increased in the Services sector and remained unchanged in all other sectors. The Lead Time index is unavailable for December.

The New Orders Index increased faster with an index of 62.5 in December. The Raw Materials Inventory index increased slower and the Finished Goods Inventory Index remained unchanged in December.

December's Employment Index increased slower in December with an index of 62.5. The Availability of Skilled Workers and the Availability of Unskilled Workers Indices both registered 50 in December.

Supplier performance in our Denver Manufacturing survey improved in the Services sector and was at 50 in all other sectors.

The local Denver Non-Manufacturing economy increased slower in December with the Denver Non-Manufacturing PMI at 54.6. The Production Index increased faster with an index of 65. The Denver Non-Manufacturing Index compares to the Institute for Supply Management's (ISM) Non-Manufacturing NMI (Non-Manufacturing Index) of 57.1 percent, indicating continued growth in the non-manufacturing sector for the 12th consecutive month. ISM's Non-Manufacturing Business Activity Index in December registered 63.5 percent, an increase of 6.5 percentage points when compared to the 57 percent registered in November. (ISM publishes the national NMI Non-Manufacturing Index).

The overall Price Index of the Denver Non-Manufacturing Survey registered 47.1 in December. Prices decreased in the Capital Goods, Raw Materials and Services sectors and registered 50 in the MRO, Components and Computers sectors.

The New Orders Index was at 50 in December. Both the Raw Materials Inventory and the Finished Goods Inventory Indices increased in December.

The Employment Index was at 50 in December. The Availability of Skilled Workers Index decreased

and the Availability of Unskilled Workers Index was at 50 in December.

Supplier performance in our Denver survey improved in the Capital Goods and Services sectors, worsened in the Components sector and was at 50 in the MRO, Raw Materials and Computers sectors. Go to www.ism.ws/ for the complete ISM report. For the complete Denver area surveys, go to the NAPM-Denver website at: www.napmdenver.org.

Welcome New Members

Jennifer Caron – Swisslog
Penny Deen – Tri-State Generation & Transmission
Susan Hiebert - Covidien
Connie Ley – Noble Energy
Shad Mika – Medtronic
Cami Morgan - OppenheimerFunds
Patricia Norton – Baxa Corporation
Rochelle Peck – OppenheimerFunds
Tim Pepkowski – RMX Global Logistics
Robert Reese – US Postal Service
Cathy Sites – Level 3 Communications
Scott Slade – Marathon Oil Company
Janet Sullivan – FreeWave Technologies

CONGRATULATIONS TO:

New CPSM

Mark Hackett, CPSM - Brocade

Re-Certified Lifetime C.P.M.'s

Caroline Boyle, C.P.M. – U.S. Postal Service
James Tactac, C.P.M., CPSM – U.S. Postal Service

Re-Certified C.P.M.

Daniel Habernal, C.P.M. – XCEL Energy

Committee of the Month: Membership

The Membership Committee recruits new members, manages check-in of members and guests at the dinner meetings, and conducts orientation meetings for new members. Duties include receiving applications for membership, giving NAPM-Denver and the Institute for Supply Management (ISM) information to prospective members, answering questions about NAPM-Denver and ISM, verifying qualifications for membership, and submitting new members to the NAPM-Denver Board of Directors for approval.

Duties also include staffing the check-in table at dinner meetings and arranging and hosting the new member orientation classes.

If you are interested in helping with this committee, or have questions, contact Ginger Young, C.P.M.

Ginger Young, C.P.M.

ProBuild

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Email: ginger.young@probuild.com

2010-2011 NAPM-DENVER OFFICERS

President	Jim Branaugh, C.P.M.	Tri-State G&T	(303) 254-3111
Past President	Dorothy Cohen, C.P.M.		(303) 494-0458
President Elect	Kelly Mickelson, C.P.M.	Adams County School District 50	(303) 428-3535
Executive Director	Carol Coke	NAPM-Denver, Inc.	(303) 444-7056
Treasurer	Jo Ann Rose, C.P.M.	Molson Coors Brewing Company	(303) 927-2405
Secretary	Fred Lehn	Jacobs Engineering	(303) 462-7530
2-Year Director	Bobby Eggleston, C.P.M.	Ball Aerospace	(303) 939-6310
2-Year Director	Debbie Rowe, C.P.M.	Raytheon Polar Services	(720) 568-2220
1-Year Director	Wendy Albrecht, C.P.M.	Sounds True	(303) 665-3151
1-Year Director	Scott Stark	MillerCoors	(303) 277-7062

2010-2011 NAPM-DENVER COMMITTEE CHAIRS

Arrangements	Fred Lehn	Jacobs Engineering	(303) 462-7530
Educational Resources	MP Parthasarathy, PhD	U. of Colorado at Denver	(303) 315-8445
Membership	Ginger Young, C.P.M.	ProBuild	(303) 335-1264
Newsletter	Deb Egan, C.P.M.	Qwest Corporation	(303) 707-5588
Pre-Dinner Seminars	Scott Stark	MillerCoors	(303) 277-7062
Presidential Advisory	Sandra Schmitzer, C.P.M.		(303) 447-1438
Professional Development	Susan Kellar, C.P.M.	IHS	(303) 397-2297
Programs	Kelly Mickelson, C.P.M.	Adams Co. School District 50	(303) 428-3535
Webmaster/Business Survey	Rogers Coke, CPSM, C.P.M.		(303) 444-1924
Public Relations/Marketing	Wendy Albrecht, C.P.M.	Sounds True	(303) 665-3151

CONTACT INFORMATION

Has your contact information changed?

If so, please e-mail your new information to the NAPM-Denver office carol@napmdenver.org.