

February 2008

DINNER MEETING FEBRUARY 21

Spirit in Business

Carol McAnally spent over 15 years in corporate America, first in the hotel industry and then in Information Technology, primarily working for CitiBank. Feeling financially satisfied but spiritually bankrupt, when the layoffs came around, Carol raised her hand. She then ran her own graphic design business while she studied psychology and spirituality. In 1991 she hung out her shingle as a spiritual and psychological counselor, which she continues today along with running Rhythm of Life fitness studio. Having experienced both worlds (corporate and running her own businesses), Carol is keenly aware of the challenges of working in a corporate environment as well as the satisfactions of working in a spirit-driven, purpose-filled job. Her presentation, Spirit in Business, will educate and inspire you to bring your spirit to work and experience the best of both worlds.



PRE-DINNER SEMINARS

Business Writing
Contract Management
IT Services



NAPM-Denver Calendar

2008

February, 7 2008

ISM Satellite Seminar: *Market Intelligence for Supply Professionals*
Auraria Higher Ed Center
8:00 a.m.

February 21

Dinner Meeting
Renaissance Denver Hotel
5:30 - Pre-Dinner Seminars
6:45 - Dinner

March 15, 2008

C.P.M. Exam Review
Module 4
"Management"
Front Range CC
8:30 AM

March 20

Dinner Meeting
Renaissance Denver Hotel
5:30 - Pre-Dinner Seminars
6:45 - Dinner

PRESIDENT'S LETTER

2007-2008 NAPM-DENVER OFFICERS

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303-987-7673

1-Year Director

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Front Range Comm. College
303-404-5450

Certified Professional in Supply Management (CPSM)

As we come into the New Year, I would like to share some important information about the new CPSM qualification that will debut in 2008. The CPSM qualification will officially begin at the ISM 93rd Annual International Supply Management Conference on May 4-7, 2008 in St Louis.

Endorsed by business and thought leaders across the globe, the knowledge, skills and abilities represented in the CPSM program will enable professionals to excel in 21st century strategic supply management. Each step in the development of an organization's products and/or services is controlled by supply management. The CPSM qualification will enable professionals to gain a clear understanding of their organization's supply operation and enable them to take an active role in critical decisions.

The requirements for the CPSM are:

- A bachelor's degree from a regionally accredited institution
- At least five years of full-time professional supply management experience (non-clerical, non-support)
- Pass all three sections of the CPSM Exam, or if you are a C.P.M. in good standing, pass the Bridge Exam. Scores remain valid for three years.
- Recertification will be required every three years by earning 60 CEH's (Continuing Education Hours).

Please note that current C.P.M.'s will have a definite advantage in earning a CPSM. C.P.M.'s are only required to take a single Bridge Exam to earn their CPSM. All CPSM applicants must also have five years professional experience as well as a bachelor's degree. If you are not currently a C.P.M. you still have time.

Some important dates to remember:

- **December 31, 2008** — Last day to register for the C.P.M. Exam.*
- **December 31, 2013** — Last day to postmark your C.P.M. Original/Original Lifetime application.
- **December 31, 2013** — Last day to register for the CPSM Bridge Exam.*

* Exam registrations are valid for one (1) year from the date of registration.

I encourage everyone to seriously consider adding CPSM to their educational goals.

Susan Kellar, C.P.M.
President, NAPM –Denver



COMMITTEE OF THE MONTH

The Professional Development Committee

The Professional Development Committee manages the one and two-day seminars that are given three or four times a year by NAPM-Denver. Tasks include contracting for speakers and obtaining a local facility to host the seminars. Recent seminars have been held at the Denver Renaissance Hotel, 3901 Quebec St, Denver.

The committee also arranges to host the Institute for Supply Management's (ISM) Satellite Seminars that are given three or four times a year. Currently these are held at the Auraria Higher Education Center, 11th and Lawrence, in Denver.

The Committee also promotes the C.P.M. and A.P.P. programs by providing information at the check-in table at monthly dinner meetings.

Please contact the chair, Doug Henninger, C.P.M. about helping with the committee:

Doug Henninger, C.P.M.
Denver Water

Tele: (303) 628-6769

Email: doug.henninger@denverwater.org



ISM's 93RD ANNUAL INTERNATIONAL CONFERENCE

May 4 to May 7, 2008 in St. Louis, MO

As the first and the most respected supply management institute in the world, the Institute for Supply Management™ (ISM) is pleased to present the 93rd Annual International Supply Management Conference and Educational Exhibit.

Attend the Conference and meet the best and the brightest in supply management. Workshop presenters represent successful practitioners and experts in the field. This is your chance to find out what works, who is best-in-class and how you can gain a competitive advantage.

The workshop sessions are spread over seven educational tracks. Look for:

Lean Supply Management
Leadership in Supply Management
Sustainability and Green Strategies

COMMITTEE CHAIRS

Arrangements

Jim Branaugh, C.P.M.
Tri-State G&T
303-254-3111

Educational Resources

Noel Matthews
Front Range Comm. College
303-404-5450

Membership

Ben Carr, C.P.M.
Exempla Healthcare
(303) 467-4770

Newsletter

Deborah Egan, C.P.M.
Qwest Communications
(303) 707-5588

Pre-Dinner Seminars

Jarrod McDaniel, C.P.M.
Level 3 Communications
(720) 888-1103

Presidential Advisory

Sandra Schmitzer, C.P.M.

Professional Development

Doug Henninger, C.P.M.
Denver Water
(303) 628-6769

Programs

Dan Marin, C.P.M.
Jeppesen Sanderson
303-328-4412

Webmaster/Business

Survey

Rogers Coke, C.P.M.
(303) 444-1924

Marketing

Kha Le
(303) 881-8756



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Contact the editor, Deb
Egan at (303) 707-5588
or fax at 303-391-1860.
For business information
about NAPM-Denver,
Inc. call Carol Coke,
Executive Director at
(303) 444-7056.

The Future - Decade Ahead in Supply Management
Global
Project Management
Business Continuity

You are not limited to these tracks. A selection of general supply management topics is also offered, peppered with workshops on new trends and innovations.

Participating in ISM's 93rd Annual International Supply Management Conference tells the world that you are serious about your profession and committed to making your organization stronger. Take this opportunity to reinforce your skills, follow new trends and hear the buzz on supply management.

Cut Costs
Save Time
Drive Change
Fine-Tune Skills
Build Confidence
Streamline Processes Overcome Challenges
Develop Relationships
Earn Continuing Education Hours (CEH's)

To register and for more information, go to the ISM web site, <http://www.ism.ws>.



WELCOME NEW MEMBERS

Barry Lamb – Real D
Christopher Ortivez – Brown and Caldwell
Jack Xander – Brown and Caldwell



CONGRATULATIONS TO.....

Recertified C.P.M.

Catherine Lawrence, C.P.M.

New C.P.M.

Clare Cantwell, C.P.M.

Original Lifetime C.P.M.

Bernadette Ferguson – Xcel Energy



NAPM-DENVER DINNER RESERVATIONS

Renaissance Denver Hotel

FEBRUARY 2008

******RSVP DUE prior to Noon, Friday, February 15, 2008******

NAPM DENVER MEMBER: _____

(Name)

(Company)

(Fax No.)

I will attend the February 21, 2008, NAPM-Denver dinner meeting
at the Renaissance Denver Hotel.

ADDITIONAL MEMBER(S) from my Company that will also be attending:

DINNER PROVIDED AT NO CHARGE TO NAPM DENVER MEMBERS AS PART OF THEIR
NAPM DENVER MEMBERSHIP PROVIDED THEIR MEMBERSHIP IS CURRENT/PAID

PLEASE HONOR YOUR RSVP

GUEST THAT WILL BE ATTENDING: Note: You must also contact Carol Coke at (303)
444-7056 to make arrangements for guest(s) - cost is \$25.00/each).

Please fax, or e-mail, this completed reservation form to:

James W. Branaugh, C.P.M.
NAPM-Denver Reservations Chair

E-MAIL TO:

jbranaugh@tristategt.org

(NOTE--- E-MAIL RESERVATIONS PREFERRED)

OR

FAX NUMBER: (303) 431-7885

Please note: Reservations are required for dinner.



NAPM-DENVER PRESENTS: SATELLITE SEMINAR

Market Intelligence for Supply Professionals

Thursday February 7, 2008

**Auraria Media Center
Auraria Campus
Lawrence at 11th Street
Denver, CO 80204**

8:00 AM to 12:30 PM **(Class starts promptly at 8:00 AM.)**

Course Fees: \$60 for NAPM-Denver Members, \$95 for non-members

Study materials are included. Attendees will earn 4 hours credit toward C.P.M. or A.P.P. Re-certification

What is market intelligence? How can it be used in strategic sourcing? What should you consider when building a market intelligence program? Many companies are finding that information is a critical component of the sourcing process. How much they know about their suppliers and the market helps not only in negotiating, but in controlling costs and determining project success. This program will look at where and how to obtain information and how to use it to achieve success.

Future Satellite Seminar Topic:

04/17/08 "Supply Management's Role in Sustainability"

SATELLITE SEMINAR REGISTRATION

Name: _____ Member _____ \$60 (10/11/2007)
Company: _____ Non-Member _____ \$95 (10/11/2007)
Address: _____
City, State, Zip: _____
Phone: _____ Fax: _____ Email _____
Credit Card Type _____ Credit Card # _____ Exp. _____

Call Carol Coke at 303-444-7056 to register. Call Doug Henninger, C.P.M. at 303-628-6769 for further details on the course and other information. Mail payment to NAPM-Denver, 3525 Copper, Boulder, CO 80304

C.P.M. EXAM REVIEW
MODULE 4 – MANAGEMENT
MARCH 15, 2008

If you are planning to take the C.P.M. exams and are experiencing the “**exam anxiety**” or “**test trauma**”, this seminar will help you better prepare to successfully take the exams. It is designed to augment and focus your studies with detailed discussion of what the exams are all about and how they differ from any other types of exams you may have taken. The review covers the specific topics in each module, as well as study and test taking tips. You have the opportunity to take simulated exams, diagnose your strengths & weaknesses, and discuss the rationale behind the “most right” answer with other purchasing professionals. Classes will be offered in rotation every two months.

It is strongly recommended that you purchase the C.P.M. Study Guide.

8:30 AM to 4:30 PM
Front Range Community College
112th and Federal
Westminster CO
(Map & detailed directions provided prior to class.)

Conducted for NAPM-Denver by Sandra M. Schmitzer, C.P.M., A.P.P.

Attendees can receive 7 hours education credit toward C.P.M. or A.P.P. recertification/reaccreditation for each session.

Module 1: Purchasing Process	May 17, 2008
Module 2: Supply Environment	July 12, 2008
Module 3: Value Enhancement	September 13, 2008

\$150 for one or \$275 for two or \$450 for FOUR...

Registration Fees for non-members: \$200 per session

REGISTRATION FORM

Send this form with accompanying check made payable to NAPM-Denver, Inc. to:

NAPM-Denver, Inc.
Attn: Carol Coke
3525 Copper Street
Boulder CO 80304
303-444-7056

Name: _____

Company: _____ e-mail: _____

Address: _____

City, State, Zip: _____

Phone: _____ fax: _____

Sessions for which you are registering: All _____ (\$450) 1 _____ 2 _____ 3 _____ 4 _____