

Director, Strategic Sourcing/Procurement - Washington State

A major manufacturer of paper and packaging in the Pacific Northwest (Washington State) has a very exciting opportunity (new position) for a Senior Commodity Manager, Energy reporting to the Director, Strategic Sourcing/Procurement.

This position is responsible for leading all aspects of strategic sourcing, commodity management and procurement in assigned commodities through the exercise of professional practices and good judgment and decision making. This primary focus of this position is on strategic activities; the primary objective is to provide the Company with lower total costs for purchased products and services. Primary lead for sourcing of Energy and energy-related commodities (natural gas or electricity), to ensure Company objectives are met.

Job Qualifications:

Prerequisite for consideration: Must currently or recently have been in commodity management where your primary responsibilities were sourcing for energy (or natural gas and/or utilities)

General: Ability to establish and maintain effective working relations with suppliers, clients and team; lead and direct the work of teams; resolve problems requiring analysis and interpretation. Demonstrate mastery of the contract negotiation process. Develop and implement unique approaches to provide continuous reduction costs.

- o Bachelor's degree in Supply Chain, Business, Engineering, Etc.
- o MBA (desired).
- o Certified Purchasing Manager designation.
- o 10+ years Procurement experience.

Business: Ability to lead and manage market driven commodities and to comprehend, negotiate and write contracts and long-term agreements. Candidates must have knowledge of principles and standards of procurement practice, concepts and current theories. Candidates must be active in organizations and events whose purpose is to advance purchasing professionalism.

Technical: Computer/systems literate with good Microsoft Office skills and main-line ERP system and E-Sourcing experiences.

Soft Skills: Strong consensus builder and cross-functional and cross-organizational team leader. Well organized and able to set priorities for others; excellent oral and written communication, people, problem-solving and leadership skills.

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