

NAPM-Denver Services Survey Results

By Rogers Coke, CPSM, C.P.M.

NAPM-Denver sent a survey via www.surveymonkey.com in June 2011 asking NAPM-Denver members questions regarding the services that NAPM-Denver provides. There were 57 total responses. The NAPM-Denver Board of Directors and Committee Chairs thank you for taking the time to respond. The responses are very helpful for planning future programs.

Here are the results:

1. Please rank the following by importance to you (1 = most important, 5 = not important)

Answered question	56	Skipped question	1					
	1	2	3	4	5	Response Count		
Training through seminars	35.7% (20)	35.7% (20)	10.7% (6)	14.3% (8)	3.6% (2)	56		
Continuing education through pre-dinner seminars	41.8% (23)	23.6% (13)	12.7% (7)	16.4% (9)	5.5% (3)	55		
CPSM/C.P.M./ A.P.P. re-certification hours	37.0% (20)	13.0% (7)	18.5% (10)	16.7% (9)	14.8% (8)	54		
CPSM Information and training	20.8% (11)	18.9% (10)	30.2% (16)	22.6% (12)	7.5% (4)	53		
Networking	36.4% (20)	34.5% (19)	18.2% (10)	9.1% (5)	1.8% (1)	55		
Satellite seminars	23.1% (12)	23.1% (12)	38.5% (20)	11.5% (6)	3.8% (2)	52		
Social interaction	25.9% (14)	35.2% (19)	16.7% (9)	13.0% (7)	9.3% (5)	54		
Staying current with changes to the profession	50.9% (28)	32.7% (18)	9.1% (5)	7.3% (4)	0.0% (0)	55		
Dinner Speakers	32.7% (18)	32.7% (18)	12.7% (7)	16.4% (9)	5.5% (3)	55		
Other Responses – 3 – See comments below								

2. What are the most important factors in deciding whether or not to attend a dinner meeting? (Check all that apply)

Answered question 52 Skipped question 5

	Response Percent	Response Count
Dinner speaker	69.2%	36
Pre-dinner seminar topic	73.1%	38
Networking	34.6%	18
Employer encouragement	7.7%	4

Other Responses – 8 – See comments below

3. Please select topics you would like to see offered at NAPM-Denver. Please specify which of the following venues you would prefer. (Check all that apply)

Answered question **57** Skipped question **0**

	Dinner Speaker	Pre-Dinner Seminar	All Day Seminar	Response Count
Applying new technology in Procurement	42.0% (21)	56.0% (28)	24.0% (12)	50
Capital Purchasing	17.9% (7)	74.4% (29)	25.6% (10)	39
Career Development	34.1% (14)	61.0% (25)	17.1% (7)	41
Conflict Management	37.2% (16)	58.1% (25)	9.3% (4)	43
Contracts	25.6% (11)	60.5% (26)	30.2% (13)	43
Developing RFI's, RFP's, RFQ's	21.4% (9)	66.7% (28)	28.6% (12)	42
E Business/E Commerce	17.1% (7)	73.2% (30)	19.5% (8)	41
Economic outlook	87.8% (36)	19.5% (8)	2.4% (1)	41
Financial analysis/total cost of ownership	15.2% (7)	69.6% (32)	37.0% (17)	46
Healthcare Purchasing	17.4% (4)	73.9% (17)	17.4% (4)	23
Information Technology	17.2% (5)	69.0% (20)	27.6% (8)	29
International purchasing	31.6% (12)	63.2% (24)	23.7% (9)	38
Introductory purchasing	3.8% (1)	50.0% (13)	65.4% (17)	26
Inventory Management	16.2% (6)	67.6% (25)	35.1% (13)	37
Lean manufacturing techniques	25.0% (8)	68.8% (22)	25.0% (8)	32
Legal issues with purchasing	33.3% (15)	51.1% (23)	37.8% (17)	45
Management or personal development	40.6% (13)	68.8% (22)	12.5% (4)	32

3. Please select topics you would like to see offered at NAPM-Denver. Please specify which of the following venues you would prefer. (Check all that apply)

	Dinner Speaker	Pre-Dinner Seminar	All Day Seminar	Response Count
Manufacturing purchasing	10.0% (3)	70.0% (21)	30.0% (9)	30
Minority/Women/Disadvantaged Business Enterprises	34.5% (10)	65.5% (19)	3.4% (1)	29
Negotiations	28.9% (13)	46.7% (21)	53.3% (24)	45
Purchasing for small business	7.7% (2)	76.9% (20)	23.1% (6)	26
Purchasing strategies	48.9% (23)	46.8% (22)	29.8% (14)	47
Risk Management	28.1% (9)	68.8% (22)	25.0% (8)	32
Sarbanes-Oxley	17.6% (6)	79.4% (27)	17.6% (6)	34
Service purchasing	25.0% (9)	75.0% (27)	16.7% (6)	36
Six Sigma	28.1% (9)	62.5% (20)	34.4% (11)	32
Social Networking	50.0% (14)	57.1% (16)	3.6% (1)	28
Strategic purchasing or sourcing	32.5% (13)	50.0% (20)	42.5% (17)	40
Supplier qualification and evaluation	27.8% (10)	75.0% (27)	16.7% (6)	36
Supply chain management	35.1% (13)	56.8% (21)	43.2% (16)	37
Sustainability	48.6% (17)	62.9% (22)	11.4% (4)	35

Other Responses – 2 – See comments below

Some members made comments to the questions as noted below:

1. Please rank the following by importance to you (1 = most important, 5 = not important)

- A. "Credit should be given for dinner speakers too"
- B. "Webinars, as I'm 250 miles away from Denver"
- C. "CEH for dinner speaker too!"

2. What are the most important factors in deciding whether or not to attend a dinner meeting?

- A. "Schedule"
- B. "Whether I have a conflict on my schedule I cannot move"
- C. "Time management"
- D. "we don't get any compensation for attending at night so it is good to give credit for the dinner speaker too"
- E. "Topic of the dinner speaker, and if relevant to my job".
- F. "Distance from Denver"
- G. "time"
- H. "Weather - driving conditions"

3. Please select topics you would like to see offered at NAPM-Denver. Please specify which of the following venues you would prefer.

- A. "CPO view of the profession and Resume Writing"
- B. "Statements of Work"